

## How Does Pharma Demonstrate Value to the Payer in the Current Environment?

Coverage can be the entry or roadblock to getting your product into the patient's hands. The trend towards consolidation means there are fewer opportunities for pharmaceutical brands to tell their story and demonstrate their product's value.

Check out our [article](#) and [video](#) in partnership with MM&M where we lay out perspectives from market access experts across our Consulting, Deployment Solutions, Communications and Real World Evidence teams to help you navigate the changing managed market landscape, communicate value and optimize access.

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### Biopharma Embraces Life in the Fast Lane

For years, popular wisdom held that agile innovation and design thinking were uniquely challenging for life sciences companies. Read our new report to find out how agile practices have the potential to solve some of pharma's biggest pain points.

[READ THE REPORT](#)



### Adjust for Them or Solve Them? How Social Determinants of Health Complicate Value-Based Reimbursement Models

Social Determinants of Health (SDoH) are defined by the World Health Organization as "the conditions in which people are born, grow, live, work and age." Social determinants contribute to health inequities - or avoidable disparities in health behaviors and health outcomes in certain populations.

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### California is Testing a New Mental Health Digital "Fire Alarm"

According to the National Alliance on Mental Illness (NAMI), 1 in 5 adults in the U.S. experience mental illness in a given year. California is one of the first states stepping up to face the crisis head on - with a little help from Silicon Valley.

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### Google Sister-Company Verily Teams up with Pharma to Streamline the Clinical Trial Process

Some of the largest pharma companies are looking to Verily (formerly Google Life Sciences) to recruit patients for clinical trials and help sort through the masses of health data available.

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### Google's AI Diagnoses Lung Cancer Better Than Humans

In 2018, lung cancer accounted for approximately 25 percent of all cancer deaths in the U.S. Early detection is crucial to prevent the tumor from spreading. Thanks to a new study from a team of researchers at Google, the solution may point to using the capabilities of artificial intelligence.

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### It's Not Lonely at the Top

It was a proud moment when Medical Marketing & Media revealed their Top 100 Agencies, and Syneos Health Communications appeared at the #2 spot. It's the work we do with you that enables our growth and success -- our heartfelt thanks for your continued partnership.

Check out [our profile](#) featuring our thoughts on the healthcare communications landscape.



SYNEOS HEALTH COMMUNICATIONS

These emails are designed to give you the latest thinking on the changing consumer expectations of marketing and health experiences, how leading brands are keeping up, and the important political and regulatory shifts that impact the context and content of healthcare communications. Brought to you by the experts at [Syneos Health Communications agencies](#).

Syneos Health  
1030 Sync Street  
Morrisville, NC 27560 USA

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